

Coupa Sourcing Training – Suppliers

May 2nd, 2024

Dear Business Partners,

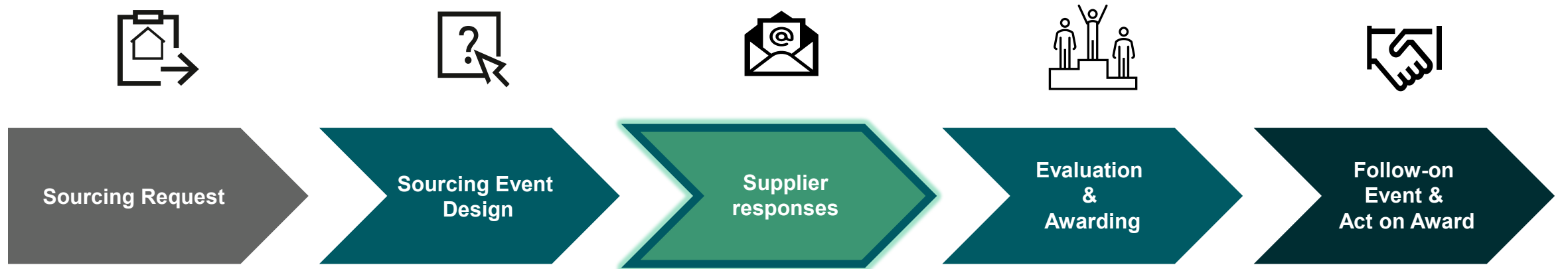
Coupa sourcing module will be the tool for BioNTech in executing the end-to-end sourcing process going forward. We are confident that by executing the sourcing process in Coupa, we will enhance our procurement strategy, promoting efficiency, and transparency. With the use of Coupa Sourcing tool, you will have a centralized portal for all your sourcing events with BioNTech and a streamlined way of interacting with our procurement team. We look forward to your active involvement in making this process a success. Through this documentation we would like to introduce you to our Sourcing process in Coupa.

Through Coupa sourcing tool, you can review the RFX package, place your offers, improve them, communicate with the procurement through the platform. To help you understand the new system and your role within it, we have prepared a comprehensive training document. This document will guide you through the functionalities of the Coupa sourcing module like reviewing the sourcing invite, navigating to the sourcing event page, placing your bids, changing it and communicating with the procurement.

Please take some time to review the training documentation and do not hesitate to reach out to your category point of contact or to the procurement systems team for any questions or further clarification.

Thanks in advance for your cooperation.

Source to contract process – L2



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Supplier Responses





Invitation and Access Event

1 As a supplier, you will receive the **sourcing invite mail** from the email address: do_not_reply@biontech.coupa.com. An example of the invitation mail looks as per the screenshot.

Note: Suppliers do not need to have a Coupa account or access to the Coupa Supplier Portal (CSP) to take part in sourcing events. Only the invitation mail and one time password received after clicking on view event is sufficient.

2 Click on **view event** to access the event.

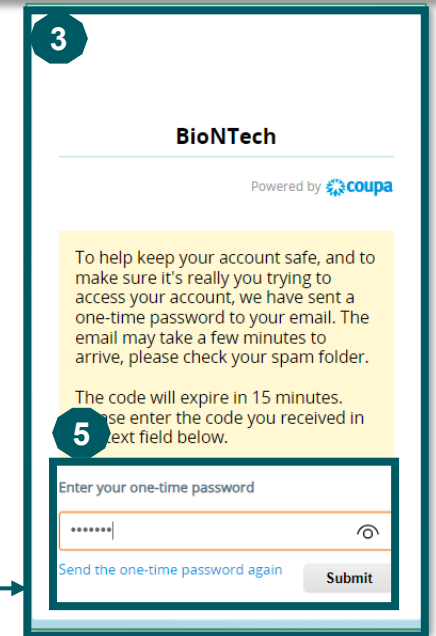
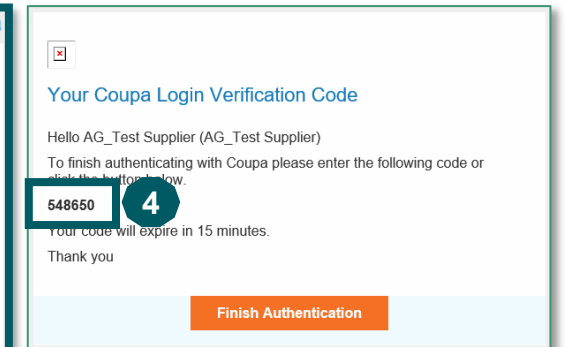
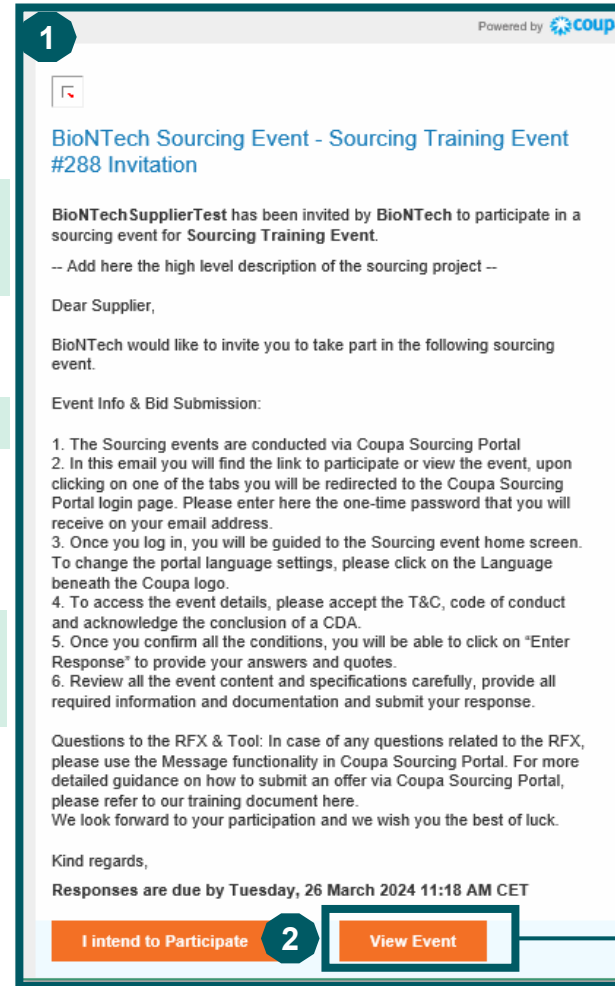
Note: If you are sure about your participation, you can also click on **I intend to participate**.

3 You will be **redirected** to a screen on your **browser** to enter the one-time password.

Note: If you do not see the one-time password screen but something else upon clicking on view event, please try to copy the hyperlink on the button view event and paste it into an incognito browser window.

4 The **one-time password** will be delivered to you immediately per email after you click on **view event**.

5 Enter the **one-time password** in the **browser page** and click on **submit** to access the event.





Review event info and accept terms and conditions

1 After entering the **one-time password**, you will be redirected to the **event info screen**.

2 Review the **event clock**.

3 Click on **I intend to participate in this event**, if you want to let the BioNTech buyer know that you will be participating.

4 Review **buyer attachments** if any to get more information on the event.

5 Review and **accept** the terms and conditions added to the event.

Note: You cannot proceed further with the event without accepting the terms and conditions.

6 A new button **send to event owner** appears, **click** on this.

7 A new button **send to event owner** appears, **click** on this.

The screenshot shows the 'Sourcing Training Event - Event #288' interface. At the top, there is a 'GET STARTED' button and an 'Event Ends' clock showing 14:00. Below this, a section titled 'Event Info' contains a question 'Do you intend to participate in this event?' with a checked option 'I intend to participate in this event'. A 'Send to Event Owner' button is visible next to this section. The 'Accept Terms and Conditions' section follows, with two 'Do you accept these Terms and Conditions?' questions, each with 'Yes' and 'No' radio buttons. A 'Send to Event Owner' button is also present here. The 'Event Information & Bidding Rules' section includes a 'Buyer Attachments' area with a file named 'BioNTech_-_RFX_Letter.docx'. The 'Timeline' section at the bottom shows the event start on Mar 11 at 18:18 CET and the event end on Mar 26 at 11:18 CET. A final 'Enter Response' button is located at the bottom right.



Enter response – Forms & attachment

- 1 Upon clicking on enter response, you will be directed to **my response** page.
- 2 **Review** the **attachments** section and follow the buyer provided instruction.
- 3 If it is intended to **attach a document** as a **response** click on **file to browse** the document in your folders and upload.
- 4 **Review** the **forms** section to check if there are any questionnaires to be answered.
- 5 **Answer** form questionnaires.
- 6 Click on **save** to save the **form responses**.

Event Ends 14:00 days hrs

1 [Event Info](#) [My Response](#)

2 **Attachments**

Provided by Sourcing Test Buyer Your response

ESG Questionnaire Response to ESG Questionnaire

Instructions
Please download and complete the attached questionnaire accurately and upload the completed questionnaire here.

Attachment
BNT_ESG_Survey.xlsx

Attachment
Add File

3 **Browse**
Drop files here

4 **Forms**

1. Commercial Terms

Please answer the questions below.

Payment and Shipping terms for order

Payment Terms NT60 - within 60 days Due net

Do you agree to the above specified payment term? Yes No

5 Shipping terms DAP - Delivered at Place

Do you agree to the above specified payment terms? Yes No

Warranty

Payment Plan

6 **Save**



Enter response – Items & Services

- 1 The last section in **my response page** is the **items and services**.
- 2 Review the **line items** and provide your **price** in the pricing fields e.g., **price per unit** field.
- 3 To provide more **details** on your **item pricing** click on the **small arrow mark** towards the end of the item line
- 4 Add **details** to the different fields **shown**. All fields marked with a **red star** are mandatory.
- 5 Click on **save** after adding all the item specific details. Repeat the same for other line items.
- 6 After adding all the details click on **submit response** to send your bid to the buyer.

The screenshot shows a web interface for entering a response. At the top right, there is a timer showing 'Event Ends 14:00' in 'days' and 'hrs'. Below this are tabs for 'Event Info' and 'My Response'. A callout '1' points to a menu icon and the text 'Items and Services'. Below this is a section for 'Items Not in Lots (1 items)'. The first item is 'T Cell TransAct' with a price of '400,00 EUR'. A callout '2' points to the 'Price per Unit' field (value: 400), and a callout '3' points to the 'Currency' dropdown (value: EUR). A callout '4' points to a table of item details with columns: 'Supplier Item Name' (Item Number 1234), 'Item Description' (Short description), 'ID/Part Number' (ID1445122), and '* Lead Time (days)' (20). Below this is an 'Attachments' section with a file named 'Biontech-Event_433-request-history.xlsx'. A callout '5' points to the 'Save' button. At the bottom right, a 'Total' of '400,00 EUR' is shown. A callout '6' points to the 'Submit response' button at the bottom of the page, which is preceded by a checkbox 'I have reviewed the changes to this event' and buttons for 'Import from Excel' and 'Save'.



Message board

To communicate with the **buyer** quickly you can use the **message board** that is located bottom left in the event page.

- 1 Click on **messages** to open the message board.
- 2 Type your **message** in the **message box**.
- 3 Click on **send message** to sent your question/information to buyer

The screenshot shows the 'Messages' interface. At the top, a navigation bar contains a 'Messages' link with a '2' notification badge and an upward arrow, highlighted by callout 1. Below this, the main message board displays two messages from 'Aditya Gopinat...' with details about sourcing event changes. The bottom of the interface features a text input field containing 'New Message to buyer' (highlighted by callout 2) and a blue 'Send Message' button (highlighted by callout 3). A footer at the bottom of the page reads 'Having Technical Issues? Contact sourcing.support@coupa.com'.



Language settings

The supplier can choose the language in which they want to view the instance. Note that the buyer provided information is not automatically translated.

- 1 Navigate to the **bottom of your event info screen** until you find the **Coupa logo**, hover over the **language** to view a list of offered languages.
- 2 Click on the **language** you want the instance to be displayed.
- 3 Click on **save language and region**.
- 4 Note the **change of language** in the standard fields.

